Press release



Very good performance in 2021 Upward revision of 2025 targets Reinforcement of societal commitments

- 2021 revenue of €2.3 billion, up 10% compared with 2019¹, based on an 11%¹ increase in stakes to €19 billion
 - Growth in offline stakes (+5% vs 2019) and strong momentum in online stakes (+42% vs 2020)
- EBITDA of €522 million, or a margin of 23.1%, up from 22.2% in 2020, and net profit of €294 million
 - Dividend of €1.24 per share, or 80% of consolidated net profit, to be proposed to the General Meeting of 26 April 2022
- Strengthening of societal commitments and significant economic and social contribution
 - 10% of the Group's television advertising purchases devoted to responsible gaming;
 - €25 million endowment to the FDJ Corporate Foundation for its programme over the 2023-2027 period, a 28% increase vs 2018-2022
 - Implementation of the "Rebond" fund to support local businesses, with a ${\in}15$ million contribution from FDJ
 - €6.2 billion contribution to French GDP by the Group in 2021; 54,800 jobs maintained or created in France²
- 2022 targets: revenue growth of nearly 5% and EBITDA margin above 23.5%
- Upward revision of the 2025 targets set at the time of the IPO³
 - Average annual revenue growth of between 4% and 5% from 2021 to 2025
 - A doubling of the share of online stakes compared with 2020 to over 20% of total stakes
 - EBITDA margin above 25%
 - Payout ratio between 80% and 90% of net profit from 2022

Boulogne-Billancourt (France), 16 February 2022 (7:00 a.m.) – La Française des Jeux (FDJ), France's leading gaming operator, announces its 2021 results, its outlook for 2022 and its 2025 targets.

Stéphane Pallez, Chairwoman and CEO of FDJ, said: "The year 2021 marks FDJ's return to its pre-crisis growth trajectory for all its activities. The Group's 2021 results are significantly higher than those recorded in 2019, thanks to the acceleration online and the growth within our network of points of sale. This performance demonstrates the relevance of our strategy and leads us to revise upwards the 2025 objectives communicated at the time of the Group's IPO, both in terms of growth and EBITDA margin. At the same time, we are continuing our societal commitments, which have already been significantly strengthened since the start of the health crisis. FDJ will carry on combining financial performance with extra-financial commitments for the benefit of all of its stakeholders."

¹ Data adjusted for the new fiscal and regulatory framework, exceptional long lottery cycles and expenses relating to the Group's IPO, and consolidating Sporting Group on a full-year basis.

² BDO-Bipe study. The methodology of this study integrates the international economic impact assessment standards used by the major authorities (UN, European Commission, etc.). It assesses direct, indirect, induced and catalytic effects in order to calculate FDJ's contribution to wealth (GDP) and employment in France.

³ Registration Document under registration number I.19-035 approved by the AMF as of 17 October 2019.

Key figures (in € million)

	2021	2020	Change	2019 adjusted	Change
Stakes	18,976	15,959	+18.9%	17,131	+10.8%
Revenue*	2,256	1,920	+17.5%	2,048	+10.1%
Recurring operating profit	393	325	+21.1%	326	+20.6%
Net profit	294	214	+37.6%	202	+45.7%
Dividend per share (€)	1.24	0.90	+37.8%	0.45	X2.8
EBITDA**	522	427	+22.3%	422	+23.6%
EBITDA/revenue	23.1%	22.2%	-	20.6%	-

* Revenue: net gaming revenue and revenue from other activities

** EBITDA: recurring operating profit adjusted for depreciation and amortisation

In view of the highly contrasted impact of the health crisis and measures to combat Covid-19 on FDJ's business in 2020 and 2021, changes in activity (stakes and revenue) are mainly given in relation to 2019, unless otherwise stated, and those relating to expenses and results in relation to 2020. The 2019 data have been adjusted, net of tax, for the new tax and regulatory framework effective from the beginning of 2020, the impact of exceptional long lottery cycles⁴, expenses relating to the Group's IPO, and consolidating Sporting Group on a full-year basis.

2021 highlights

• Return of the environment to normal

- The entire network of more than 30,000 FDJ points of sale open from the start of June;
- A standard calendar, for both sporting competitions and lottery marketing and promotional events.

Business growth across all product ranges

- Strong growth for Loto and Euromillions, driven notably by record jackpots and numerous long cycles;
- Success for new instant games available at points of sale, such as "La grosse roue" and "A prendre ou à laisser", the third phygital game;
- Growth in Parions Sport Point de Vente stakes thanks to the continued enrichment of the offer and digitalisation, which now accounts for nearly 85% of stakes. Parions Sport En Ligne continues to record strong growth, reflecting the attractiveness of its offer, amid a fast-developing market.

o Business growth across all sales channels

- Stakes in the sales network were up 5%. Strong momentum continued in the digital channel, with stakes up 42% vs 2020. Online stakes accordingly represent more than 11% of total stakes, a very substantial increase from 6% in 2019.
 - In lotteries alone, online stakes were up 37% vs 2020, after growth of 55% vs 2019 in 2020. This performance is still attributable mainly to the increase in the number of players, which exceeded 4 million at the year-end. More than two years ahead of pre-health crisis expectations, online lottery stakes now amount to nearly €1.6 billion and account for nearly 11% of total lottery betting, double the 2019 level.

⁴ Unwon jackpots accumulate – starting at €8 million for Loto and €75 million for Euromillions – thereby offering increasingly high jackpots \Box



• Acceleration of adjacent activities

- Internationally, a B2B offer was successfully launched in North America. It involves the rollout of a comprehensive service to manage a point-of-sale and online sports betting offering in two Canadian provinces, Proline+ in Ontario and PlayAlberta in Alberta;
- The rollout of the point-of-sale payment service for public treasury bills (tax collection, fine collection, utility bills, etc.) continued. This service is now available in more than 12,000 points of sale, up from 9,000 at the end of 2020, and has recorded 2 million transactions since its launch. Moreover, the French Prudential Control and Resolution Authority (ACPR), which is attached to the Banque de France, has given FDJ's Payment and Services activity accreditation as a payment institution, enabling it to develop a collection activity on behalf of third parties in addition to the French Public Treasury (DGFiP).

• CSR commitments assessed and strengthened

In 2021, FDJ strengthened its social commitments and maintained a very high level of non-financial performance, with:

- A strengthened commitment to responsible gaming and the fight against underage and excessive gambling, with:
 - 10% of the Group's total advertising purchases to be devoted to this commitment from 2022, compared with 10% of the television advertising budget previously;
 - Intensification of the action plan during UEFA Euro 2020, with TV campaigns to prevent underage gambling and digital video to raise awareness about excessive gambling;
- A €25 million endowment to the FDJ Corporate Foundation for its 2023-2027 programme, a 28% increase vs the previous (2018-2022) endowment;
- The implementation of the "Rebond" fund, a fund to support local businesses in vulnerable areas, to which FDJ has contributed nearly €15 million;
- A €2 million donation from the FDJ Corporate Foundation to support 15,000 young people in difficulty. This brings FDJ Group's total exceptional donations to various associations supporting vulnerable people to nearly €5 million since the beginning of the health crisis;
- Moody's ESG A1+ rating maintained and a 100/100 rating obtained on the "Pénicaud" gender equality index.

Activity and results in 2021

In 2021, the Group's environment normalised, with the entire network of 30,000 FDJ points of sale open from the beginning of June and a standard calendar, for both sporting competitions, and lottery marketing and promotional events. The good business momentum recorded in the first half of the year was largely confirmed in the second half.

• <u>Revenue of €2,256 million, up 10.1%, based on stakes of €18,976 million, up 10.8%</u> <u>vs 2019</u>

Stakes were up across all sales channels:

- In the point-of-sale network, with an increase of 5%;
- Online, with a further strong increase of 42% in stakes vs 2020, after an increase of 40% in 2020 vs 2019. Online stakes accordingly represent more than 11% of total stakes, a very substantial increase from 6% in 2019.

Prizes amounted to $\leq 12,971$ million (+11.1%), representing a player payout ratio (PPO) of 68.4%, compared with 68.0% in 2020 and 68.1% in 2019. As such, gross gaming revenue (GGR, i.e. stakes less prizes won) amounted to $\leq 6,004$ million (+10.0%).



Net gaming revenue (NGR, i.e. GGR less public levies on games) constitutes the FDJ Group's remuneration from gaming. After \leq 3,816 million in public levies (+10.1%), NGR amounted to \leq 2,202 million (+9.6%).

After taking into account income from other activities, the Group's revenue totalled €2,256 million, up 10.1% vs 2019 and 17.5% vs 2020.

• <u>Recurring operating profit of €393 million and EBITDA of €522 million, representing an</u> <u>EBITDA margin of 23.1%, an improvement on the margin of 22.2% in 2020</u>

Cost of sales amounted to $\leq 1,233$ million (+14.3%). This includes ≤ 901 million (+16.7%) of PoS commissions, which are correlated with stakes recorded in the network.

Marketing and communication costs include advertising and product development costs, as well as IT development and operating costs for games and services. They amounted to €415 million (+25.8%), driven by the increase in the game offering amidst very strong growth in digital channels, as well as by communication campaigns on lottery games, sports betting and the Group's image.

Administrative and general expenses mainly include personnel and operating expenses for central functions, as well as building and IT infrastructure costs. They amounted to \in 199 million (+15.5%).

As a reminder, certain operating expenses, in particular advertising and promotional expenses and running expenses, were reduced in 2020 as part of the savings plan of more than &80 million implemented at the outset of the health crisis.

The Group's recurring operating profit accordingly amounted to \leq 393 million, an increase of 21.1%. The \leq 27 million increase in net depreciation and amortisation expense to \leq 129 million is attributable chiefly to the shortening of depreciation periods for certain development costs capitalised in an environment of ongoing technological innovation and the start of the amortisation of the partnership contract for the Paris 2024 Olympic and Paralympic Games in January 2021.

EBITDA, recurring operating profit adjusted for depreciation and amortisation, amounted to €522 million, an increase of 22.3%.

• Net profit up 37.7% at €294 million

Non-recurring expenses eased to \leq 1.5 million, compared with expenses of \leq 32.0 million in 2020, mainly reflecting:

- A reversal of the unused provision following the final ruling of the Court of Cassation in favour of FDJ in the proceedings brought by broker-agents;
- Impairments related to Sporting Group.

In 2020, they mainly included asset impairments and restructuring expenses related to the discontinuation of Sporting Group's proprietary trading business.

Operating profit amounted to €392 million (+33.8%).

The increase in financial income (≤ 21 million, vs ≤ 5 million in 2020) is attributable chiefly to favourable trends in the financial markets and the performance of the innovation funds in which FDJ has invested to support the development of start-ups working on subjects of interest and activities close to FDJ's core business.

Tax expense amounted to €122 million, representing an effective tax rate of 29.7%.

Consolidated net profit accordingly amounted to €294 million.

<u>By activity</u>

The Group's organisation is based on three operating segments: two Business Units (BUs), Lottery and Sports Betting, and the adjacent activities which include International, Payment and Services, and Entertainment, with cross-functional support functions (notably customer, distribution and information systems), and the holding company, which mainly includes overheads.

The contribution margin is one of the key performance indicators for these segments. It is the difference between segment revenue, cost of sales (including PoS commissions) and



marketing and communication expenses (excluding depreciation and amortisation) allocated to them.

Lottery

The Lottery performed well, with revenue of $\leq 1,728$ million, an increase of 8.8% vs 2019 and 15.6% vs 2020. The 8.7% increase in stakes to $\leq 14,726$ million is attributable to both instant games and draw games:

- Instant games recorded stakes of €8,982 million, up 9.5%. This momentum can be attributed notably to the successful management of the game offer, including the success of launches in points of sale, namely "La grosse roue", a game priced at 3 euros, or "A prendre à laisser", priced at 5 euros and the third phygital game launched since 2019;
- Draw games recorded stakes of €5,744 million, up 7.5%. This growth was driven strongly by Loto and Euromillions, which both saw record jackpots and numerous long cycles in 2021;
- Growth was strong in online lottery stakes (+37% vs 2020 after +55% in 2020 vs 2019), which totalled nearly €1.6 billion, i.e. more than 10% of lottery stakes. This performance is attributable mainly to the increase in the player base, which exceeded 4 million at the year-end.

The Lottery BU's contribution was \in 621 million, representing a contribution margin of 35.9%, up from 33.6% in 2020.

- Cost of revenue amounted to €949 million (+12%), mainly reflecting PoS commissions, whose growth mirrored that of network stakes over the year.
- Marketing and communication expenses totalled €159 million, an increase of 9.7%, with the group maintaining substantial development of the game offer, particularly digital.

Sports Betting

For Sports Betting, the year benefited from the return to a "normal" events calendar, whereas activity had been significantly affected by the health crisis in the first half of 2020, and from the UEFA Euro 2020 football tournament from 11 June to 11 July 2021.

Revenue amounted to \leq 464 million, an increase of 14.1% vs 2019 and 24.7% vs 2020, based on stakes up 19.2% at \leq 4,216 million. The player payout ratio was 77.1%, up from 75.9% in 2020.

The Sports Betting contribution was €121 million, representing a margin of 26.1%, reflecting the increase in the player payout ratio (PPO) combined with an increase in operating expenses, which had been reduced in 2020 as part of the savings plan.

- Cost of sales amounted to €234 million. It mainly reflects PoS commissions, whose growth mirrored that of network stakes over the year.
- Marketing and communication expenses totalled €109 million, reflecting the development of the offer, as well as marketing and communication expenses related to the year's sporting events, in particular UEFA Euro 2020, combined with responsible gaming campaigns.

Adjacent activities

Adjacent activities (International, Payment & Services and Entertainment) recorded revenue of \in 63 million. The increase of \in 11 million vs 2020 is attributable both to the International business and to the development of the point-of-sale payments business launched in 2020. These activities' contribution was - \in 2 million, a slight improvement of \in 1 million on that of 2020.

Robust financial structure and available cash close to €1 billion

The Group's investments totalled \in 76 million, a level very close to the \in 80 million recorded in 2020, excluding the securing of exclusive operating rights. They mainly relate to the development of information and back-office systems as well as point-of-sale gaming terminals.



Normalised change in working capital surplus from operations (restated for calendar impacts and unclaimed prizes) was €49 million. As such, on the basis of EBITDA of €522 million, free cash flow⁵ totalled €495 million, up from €386 million in 2020, with an EBITDA to cash conversion rate of 95%.

At the end of December 2021:

- The Group's equity amounted to €829 million on a balance sheet total of €3,188 million;
- The net cash surplus, one of the indicators of the Group's net cash position, was €916 million, up from €577 million at the end of 2020, and FDJ had available cash⁶ of nearly €1 billion.

A significant economic and social contribution from the Group

For the sixth consecutive year, Bureau d'information et de prévision économique (BDO-Bipe) has assessed the FDJ Group's economic and social contribution in France.

In 2021, FDJ's contribution to national wealth was €6.2 billion, or 0.25% of gross domestic product (GDP).

In terms of employment, the FDJ Group's activities created or maintained 54,800 jobs in France.

FDJ's contribution is significant for:

- The French State, with a total contribution of more than €4.1 billion to the State budget, including a €3.8 billion public levies on games, a €227 million balance of player funds closed by the Pacte law and 2020 unclaimed prizes and €35.2 million in dividends;
- Local retail businesses, with €901 million paid to its retailers. FDJ thus enabled the creation or perpetuation of 21,100 jobs in that network in 2021. FDJ has more than 30,000 points of sale in more than 11,000 municipalities, making it France's most extensive local network;
- **French sport**, both professional and amateur, via the action of the National Sports Agency (ANS) and the sports partnerships established by FDJ;
- **Endangered French national heritage.** Thanks to the Mission Patrimoine lottery games, nearly €28 million was donated by the State to the French national heritage foundation for the 2021 edition;
- Social action and the remembrance contribution of its founding veterans shareholders: the Union des blessés de la face et de la tête (UBFT) and the Fédération nationale André Maginot;
- The **FDJ Corporate Foundation**, which is committed to promoting equal opportunity by supporting nearly a hundred projects every year throughout France, with a budget of €19.5 million over five years (2018-2022).

2022 targets

In 2022, based on a stable environment, the Group is aiming for:

- Revenue growth of nearly 5%. Growth in online stakes is expected to exceed 20%;
- An EBITDA margin of over 23.5%. In line with the Group's strategy, investments in the development of the games and services offered to players will continue to grow faster than the business;
- An EBITDA to free cash flow conversion rate always higher than 80%.

⁵ Free cash flow: cash flow generated from operations after operating investments.



⁶ Available cash: cash & cash equivalents net of Euromillions funds, and deposits available in less than 32 days.

Upward revision of the Group's 2025 targets

The FDJ Group's 2020-2021 performance, in particular the substantial acceleration of the growth of online lottery, confirms the relevance of its strategy and has prompted it to revise up its 2025 targets, initially issued at the time of its IPO in late 2019. These targets notably included:

- Average annual revenue growth of between 3% and 4%;
- A 2025 EBITDA margin of over 20%.

This revision is mainly attributable to the accelerated growth of the digital stakes, which are expected to account for more than 20% of the Group's total stakes in 2025 and double the 2020 level.

Point-of-sale activity is also expected to increase.

At the same time, the Group plans to maintain a high level of investment to:

- Continue to develop the range of games and services;
- Ensure the rollout of its customer identification and knowledge strategy;
- Continue to modernise and develop the attractiveness of its network, notably by offering new payment services, which generate additional footfall and revenue for points of sale, and by adopting a new visual identity. The Group also plans to continue the transformation of its commercial organisation, with full effect expected in 2026.

Overall, by 2025, FDJ is aiming for:

- Average annual revenue growth of between 4% and 5% over the 2021-2025 period, with sports betting growing faster than lottery and the development of adjacent activities;
- An EBITDA margin increasing steadily to over 25% by 2025;
- Cumulative investments maintained at €600 million over the 2020-2025 period;
- An EBITDA to free cash flow conversion rate of over 80% over the 2022-2025 period;
- A payout ratio between 80% and 90% of the FDJ Group's net profit from 2022;
- The Group also aims not to exceed a financial debt ratio (net financial debt to EBITDA) of 2, including external growth, over the 2022-2025 period.

Dividend

FDJ's Board of Directors, at its meeting of Tuesday 15 February, approved the Group's 2021 financial statements. It will propose, to the General Meeting of 26 April 2022, a dividend of 1.24 euro per share to be paid on 4 May 2022.

Audit procedures have been carried out on the consolidated financial statements. The certification report is in the process of being issued.

A financial presentation is available on the FDJ Group website:

https://www.groupefdj.com/en/shareholders/financial-presentations.html

The 2021 consolidated accounts are available in French and English on the FDJ Group website:

https://www.groupefdj.com/en/investors/financial-publications.html

Next financial release

The FDJ Group is to release its Q1 2022 revenue on Thursday 21 April after trading.

Forward-looking statements

This press release contains information on FDJ Group's objectives, as well as forward-looking statements. These statements do not reflect historical data and must not be interpreted as guarantees that the facts and data mentioned will occur. The information contained herein is based on what the Group considers to be reasonable data, assumptions and estimates. FDJ operates in a competitive and rapidly changing environment. The Group is therefore not in a position to anticipate all of the risks, uncertainties or other factors likely to impact its activity, the potential impact thereof on its activity, or even to what extent the materialisation of a risk or a combination of risks could present significantly different results from those mentioned in any forward-looking statements. The information contained herein is provided solely as at the date of the present press release. The Group makes no commitment to update these forward-looking statements or the assumptions on which they are based, aside from the fulfilment of any legal and regulatory obligations incumbent upon it. FDJ will disclose to the market any updates to information provided that are likely to have a significant impact on its activities, results, financial position or outlook, in accordance with applicable regulations, and will comply with the ongoing disclosure obligations applicable to all companies whose shares are listed for trading on the regulated market of Euronext Paris.

About La Française des Jeux (FDJ Group)

France's national lottery and leading gaming operator, the #2 lottery in Europe and #4 worldwide, FDJ offers secure, enjoyable and responsible gaming to the general public in the form of lottery games (draws and instant games) and sports betting (ParionsSport), available from physical outlets and online. FDJ's performance is driven by a portfolio of iconic and recent brands, the #1 local sales network in France, a growing market, recurring investment and a strategy of innovation to make its offering and distribution more attractive with an enhanced gaming experience.

FDJ Group is listed on the Euronext Paris regulated market (Compartment A – FDJ.PA) and is included in indices such as the SBF 120, Euronext Vigeo 20, STOXX Europe 600, MSCI Europe and FTSE Euro.

For further information, www.groupefdj.com



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APPENDICES

2019 data are adjusted, net of tax, for the new fiscal and regulatory framework effective from the beginning of 2020, the impact of exceptional long lottery cycles, Sporting Group's full-year results, and expenses related to the Group's IPO.

In € million	31.12.2021	31.12.2020	Change 12.2021 vs 12.2020	31.12.2019 adjusted	Change 12.2021 vs 12.2019 adjusted
Stakes*	18,975.6	15,959.2	+18.9%	17,131.0	+10.8%
Attributable to lottery	14,726.3	12,733.1	+15.7%	13,548.7	+8.7%
Instant games	8,982.4	7,718.4	+16.4%	8,204.6	+9.5%
Draw games	5,744.0	5,014.7	+14.5%	5,344.1	+7.5%
Attributable to sports betting	4,215.7	3,185.7	+32.3%	3,537.8	+19.2%
Digitalised stakes**	5,245.1	3,815.6	+37.5%	3,398.2	+54.3%
Offline stakes	16,803.1	14,424.4	+16.5%	16,033.3	+4.8%

* Stakes reflect wagers by players, and do not constitute the revenue of the FDJ group ** Digitalised stakes include online and digitalised stakes at the point of sale, i.e. using a digital service/application for their preparation, prior to registration by the distributor



Consolidated income statement

In € millions	31.12.2021	31.12.2020
Stakes	18,975.6	15,959.2
Player payout	-12,971.1	-10,851.8
Gross gaming revenue	6,004.5	5,107.5
Public levies	-3,816.0	-3,242.7
Other revenue from sports betting	13.7	13.9
Net gaming revenue	2,202.1	1,878.7
Revenue from other activities	53.5	40.9
Revenue	2,255.7	1,919.6
Costs of sales	-1,232.8	-1,079.0
Marketing and communication expenses	-414.7	-329.7
General and administrative expenses	-199.4	-172.5
Other recurring operating income	0.6	2.7
Other recurring operating expenses	-16.3	-16.3
other recurring operating expenses	10.5	10.5
Recurring operating profit	393.2	324.7
Other non-recurring operating income	35.3	2.2
Other non-recurring operating expenses	-36.8	-34.2
Operating profit	391.8	292.7
Cost of financial debt	-5.8	-5.4
Other financial income	27.9	14.4
Other financial expenses	-1.3	-4.3
Net financial income	20.8	4.6
Share of net income for joint ventures	4.1	1.3
Profit before tax	416.6	298.7
Income tax expense	-122.5	-85.0
Net profit for the period	294.2	213.7
Attributable to:		
- Owners of the parent	294.2	213.7
- Non -controlling interests	0.0	0.0
Basic earnings per share (in €)	1.54	1.12
Diluted earnings per share (in €)	1.54	1.12

EBITDA

<i>In</i> € <i>million</i>	31.12.2021	31.12.2020
Recurring operating profit	393	325
Depreciation and amortisation	-129	-102
EBITDA	522	427

Consolidated statement of comprehensive income

In € million	31.12.2021	31.12.2020
Net profit for the period	294.2	213.7
Cash flow hedging (before tax)	2.2	-1.5
Net investment hedge on foreign activities (before tax)	-4.6	5.7
Net currency translation difference (before tax)	6.5	-2.8
Tax on items subsequently transferable to profit or loss	0.5	-1.1
Items subsequently transferred or transferable to profit or loss	4.5	0.2
Actuarial gains and losses	3.4	2.4
Tax on items that may not be subsequently transferable to profit or loss	-1.3	-0.6
Items that may not subsequently be transferable to profit	2.1	1.8
Other comprehensive income	6.6	1.9
Total comprehensive income for the period	300.8	215.6
Attributable to:		
- Owners of the parent	300.8	215.6
- Non-controlling interests	0.0	0.0

Consolidated statement of financial position

In € million		
ASSETS	31.12.2021	31.12.2020
		26.0
Goodwill Evolution approximation trights	0.0	26.9 355.5
Exclusive operating rights Other intangible assets	340.3 182.1	165.7
Property, plant and equipment	359.6	374.2
Non-current financial assets	944.7	571.4
Investments in associates	20.6	14.7
Non-current assets	1,847.2	1,508.3
Inventories	13.0	14.9
Trade and distribution network receivables	358.5	255.4
Other current assets	261.3	214.8
Current tax assets	13.0	15.8
Current financial assets	93.7	215.7
Cash and cash equivalents	601.7	673.2
Current assets	1,341.1	1,389.8
TOTAL ASSETS	3,188.3	2,898.0
In € million		
EQUITY AND LIABILITIES	31.12.2021	31.12.2020
Share capital	76.4	76.4
Statutory reserves	76.4 91.7	76.4 91.7
Retained earnings (including profit for the period)	654.1	533.7
Reserves for other comprehensive income	6.9	0.3
Equity attributable to owners of the parent	829.1	702.1
Non-controlling interests	0.0	0.0
Equity	829.1	702.1
Provisions for retirements benefits and similar commitments	47.7	48.6
Non-current provisions	12.5	47.6
Deferred tax liabilities	21.0	21.3
Non-current financial liabilities	486.3	510.0
Non-current liabilities	567.4	627.5
Current provisions	12.8	13.3
Trade and distribution network payables	385.7	249.0
Current tax liabilities	1.1	0.3
Current player funds	256.6	192.4
Public levies liabilities	501.7	412.0
Winnings payable / Player balances	370.0	288.8
Other current liabilities	203.2	194.4
Current financial liabilities	60.6	218.2
Current liabilities	1,791.8	1,568.5
TOTAL EQUITY AND LIABILITIES	3,188.3	2,898.0

The consolidated statement of financial position as at 31 December 2020 incorporates the change of accounting policy concerning the apportionment over time of the cost of retirement benefits under IAS 8, which has been applied retrospectively following the decision of the IFRS IC in May 2021. The impact of retrospective application results in an increase in consolidated reserves of \in 3.4 million after tax, a decrease in provisions for pensions and similar commitments of \in 4.6 million, and an increase in deferred tax liabilities of \in 1.3 million.



Consolidated statement of cash flows

In € million	31.12.2021	31.12.2020
OPERATING ACTIVITIES		
Net consolidated profit for the period	294.2	213.7
Change in depreciation, amortisation and impairment of non-current assets	157.6	127.8
Change in provisions	-23.4	3.9
Capital gains or losses on disposal	1.3	1.3
Income tax expense	122.5	85.0
Other non-cash items included in the consolidated income statement	1.1	0.1
Net financial income	-20.8	-4.6
Share of net income from joint ventures	-4.1	-1.3
Non-cash items	234.2	212.1
Use of provisions - payments	-10.0	-10.7
Interest received	3.1	9.6
Income taxes paid	-119.7	-91.8
Change in trade receivables and other current assets	-146.6	54.5
Change in inventories	1.9	-4.3
Change in trade receivables and other current liabilities Change in other components of working capital	346.6 -0.9	312.3 -2.0
Change in operating working capital	201.1	360.5
Net cash flow from operating activities	602.9	
Net cash now from operating activities	00215	00010
INVESTING ACTIVITIES		
Acquisitions of property, plant and equipment and intangible assets	-75.5	-459.8
Disposals of property, plant and equipment and intangible assets	0.1	0.1
Change in current and non-current financial assets	-216.0	110.0
Change in loan and advances granted	-9.9	-36.8
Dividends received from joint ventures and shareholdings	0.1	0.9
Other	-0.2	-9.7
Net cash flow from investing activities	-301.4	-395.1
FINANCING ACTIVITIES		
Issue of long-term debt	0.0	380.0
Repayment of the current portion of long-term debt	-188.9	-66.6
Repayment of lease liabilities	-7.6	-7.4
Dividends paid to ordinary shareholder of the parent company	-166.7	-83.4
Interest paid	-5.5	-8.3
Other	-3.6	-0.2
Net cash flow from financing activities	-372.3	214.2
Impact of changes in foreign exchange rates	-0.6	-0.9
Net increase/decrease in net cash	-71.3	511.5
Cash and cash equivalent at 1 January	673.2	201.5
Cash and cash equivalent at 31 December	601.7	673.2
Current bank overdrafts at 1 January	-0.3	-40.2
Current bank overdrafts at 31 December	0.0	-0.3



Consolidated statement of changes in equity

In € million	Share capital	Statutory reserve	Retained earnings (incl result of the period)	Cash flow hedging	Currency translation differences (incl. Net investment hedging)	Actuarial gains and losses	Reserves of other comprehensive result	Equity attributable to owners of the parent	Non- controlling interests	Total equity
Equity at 31 December 2019	76.4	87.5	407.4	-0.1	1.9	-3.9	-2.1	569.2	0.0	569.2
Effect of change in accounting policy*			2.9			0.5	0.5	3.4		3.4
Equity as at 1 January 2020 restated	76.4	87.5	410.4	-0.1	1.9	-3.4	-1.6	572.6	0.0	572.6
Net profit for the period			213.7					213.7	0.0	213.7
Other comprehensive income				-1.1	1.2	1.8	1.9	1.9		1.9
Total comprehensive income for the period	0.0	0.0	213.7	-1.1	1.2	1.8	1.9	215.6	0.0	215.6
Allocation of prior year net profit		4.2	-4.2							
2019 dividends paid			-86.0				0.0	-86.0		-86.0
Other			-0.2					-0.2		-0.2
Equity at 31 December 2020	76.4	91.7	533.7	-1.1	3.1	-1.7	0.3	702.1	0.0	702.1
Net profit for the period			294.2					294.2	0.0	294.2
Other comprehensive income				1.5	3.0	2.1	6.6	6.6		6.6
Total comprehensive income for the period	0.0	0.0	294.2	1.5	3.0	2.1	6.6	300.8	0.0	300.8
Allocation of prior year net profit		0.0	0.0					0.0		0.0
2020 dividends paid			-171.9				0.0	-171.9		-171.9
Other			-1.9				0.0	-1.9		-1.9
Equity at 31 December 2021	76.4	91.7	654.1	0.4	6.2	0.4	6.9	829.1	0.0	829.1

* The consolidated statement of financial position as of 31 December 2020 includes the change in method related to the retrospective application of the IFRS IC decision of May 2021 on methods for spreading over time the expense relating to retirement benefits, in accordance with IAS 8. The impact of retrospective application results in an increase in consolidated reserves of ξ 3.4 million after tax, a decrease in provisions for pensions and similar commitments of ξ 4.6 million, and an increase in deferred tax liabilities of ξ 1.3 million.

Net cash surplus

In € million	31.12.2021	31.12.2020
Non-current financial assets at amortised cost	435.0	320.0
Non-current assets fair value through profit or loss	433.2	182.1
Non-current derivatives	2.7	0.0
Others	73.8	69.2
Total non-current investments	944.7	571.4
Current financial assets at amortised cost	52.4	210.0
Current assets fair value through profit or loss	40.0	5.0
Current derivatives	0.5	0.5
Others	0.7	0.2
Total current investments	93.7	215.7
Total current and non-current investments	1,038.3	787.1
Investments, cash equivalents	221.2	218.5
Cash at bank and in hand	380.4	454.7
Total cash and cash equivalents	601.7	673.2
Long-term financial debt	-462.2	-490.2
Non-current lease liabilities	-23.6	-19.3
Other non-current financial debt	-0.5	-0.5
Total non-current financial debt	-486.3	-510.0
Short-term financial debt	-53.5	-26.9
Current lease liabilities	-6.2	-6.8
Current derivatives	-0.8	-1.7
Bank overdrafts	0.0	-0.3
Other current financial debt	-0.1	-182.6
Total current financial debt	-60.6	-218.2
Total financial debt	-546.9	-728.2
Deposits (current and non-current)	-69.8	-64.0
Restricted cash	-4.2	-5.0
Sums allocated exclusively to Euromillions winners	-102.8	-85.8
NET CASH SURPLUS	916.3	577.3

Segment reporting

	31.12.2021						
In € million	Lottery BU	Sport Betting BU	ABUs	Holding	Total before depreciation and amortisation	Depreciation and amortisation	Group total
Stakes	14,726	4,216	33	0	18,976		18,976
Gross gaming revenue	5,037	966	1	0	6,004		6,004
Net gaming revenue	1,724	464	14	0	2,202		2,202
Revenue	1,728	464	63	0	2,256		2,256
Costs of sales	-949	-234	-9	0	-1,192	-41	-1,233
Marketing and communication expenses	-159	-109	-56	-35	-360	-55	-415
Contribution margin	621	121	-2	-35	704	-96	608
General and administrative expenses & Other operating income and expenses				-182	-182	-33	-215
EBITDA					522	100	
Depreciation and amortisation Recurring operating profit						-129	393

	31.12.2020						
In € million	Lottery BU	Sport Betting BU	ABUs	Holding	Total before depreciation and amortisation	Depreciation and amortisation	Group total
Stakes	12,733	3,186	40	0	15,959		15,959
Gross gaming revenue	4,337	769	2	0	5,107		5,107
Net gaming revenue	1,492	372	15	0	1,879		1,879
Revenue	1,495	372	52	1	1,920		1,920
Cost of sales	-847	-183	-9	0	-1,039	-40	-1,079
Marketing and communication expenses	-145	-86	-46	-24	-301	-28	-330
Contribution margin	502	103	-3	-23	579	-68	511
General and administrative expenses & Other operating income and expenses				-152	-152	-34	-186

EBITDA	427		
Depreciation and amortisation		-102	
Recurring operating profit			325

